



601 Avenida Cesar E. Chavez, Suite 100, Kansas City MO 64108  
816-221-FOLK (3655) • fai@folk.org • www.folk.org  
Folk Alliance International is a registered 501c3 ~ (#56-1698333)

---

Sep 14, 2022

To Whom it May Concern:

This letter serves as recognition that the bearer is attending the 35th annual Folk Alliance International conference February 1-5, 2023, as an unpaid industry delegate.

Conference Dates: February 1-5, 2023  
Location: The Westin Kansas City at Crown Center  
1 E Pershing Road  
Kansas City, MO 64108

The conference is a networking, professional development, and showcase event for artists, agents, managers, labels, presenters and music industry representatives. It is not a public event.

The full schedule is available online at [www.folk.org/schedule](http://www.folk.org/schedule).

Artists are not remunerated for their performances. All music industry delegates, including performing musicians, are required to be registered to attend the conference and are responsible for their own flights, meals, and accommodation expenses. As such, it is our understanding that the artists do not need to enter the U.S. with P or O visas, but may enter under the Visa Waiver Act, or using a B1 visa, as per 9 FAM 41.31 N8 ("to engage in commercial transactions, which do not involve gainful employment in the United States (such as a merchant who takes orders for goods manufactured abroad;" and to " participate in .... professional, or business conventions, conferences, or seminars") as articulate in *Matter of Hira* (11 I&N Dec. 824 (BIA 1965, 1966)."

The Folk Alliance International Conference is the world's largest gathering of the Folk music industry and community, attended by over 3,000 delegates representing over 45 countries, including agents, managers, radio DJs, publishers, publicists, and media, as well as festival and concert presenters (crossing a diverse array of genres including Appalachian, Americana, Blues, Bluegrass, Celtic, Cajun, Indigenous, Latin, Global Roots, Traditional, and Singer- Songwriter).

Folk Alliance International (FAI) is a registered not-for-profit 501(c)3 membership organization with over 3,000 members worldwide. Folk Alliance International's mission is to serve, strengthen, and engage the global folk music community through preservation, presentation, and promotion.

Thank you,

Jennifer Roe  
Interim Executive Director

